



**We back category leaders across  
software to reach new heights**

Q1:2024

## Who we are



[aquilasw.com](https://aquilasw.com)

Global investment platform backed by Constellation Software Inc. with institutional reach across banking & finance, media, retail, government, real estate, education and other niche B2B software categories

Formed in 2000, Aquila exists to help software operators build lasting companies through true permanent capital

HQ in Toronto, Canada with offices globally in USA, Europe, South America and Asia Pacific

Wholly owned subsidiary of Constellation Software Inc.



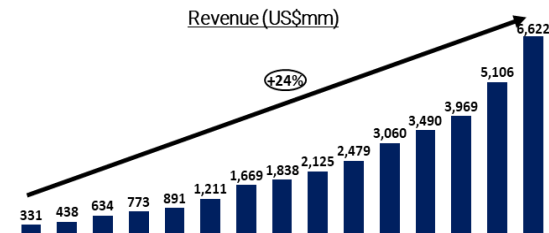
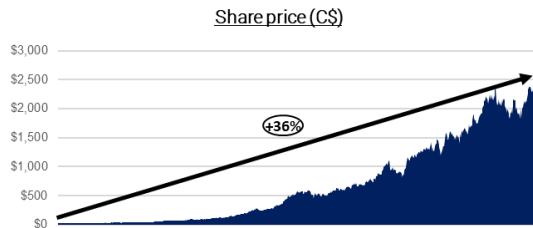
[csisoftware.com](https://csisoftware.com)

Technology conglomerate with 25+ years of investing and operating heritage across private and public sector software

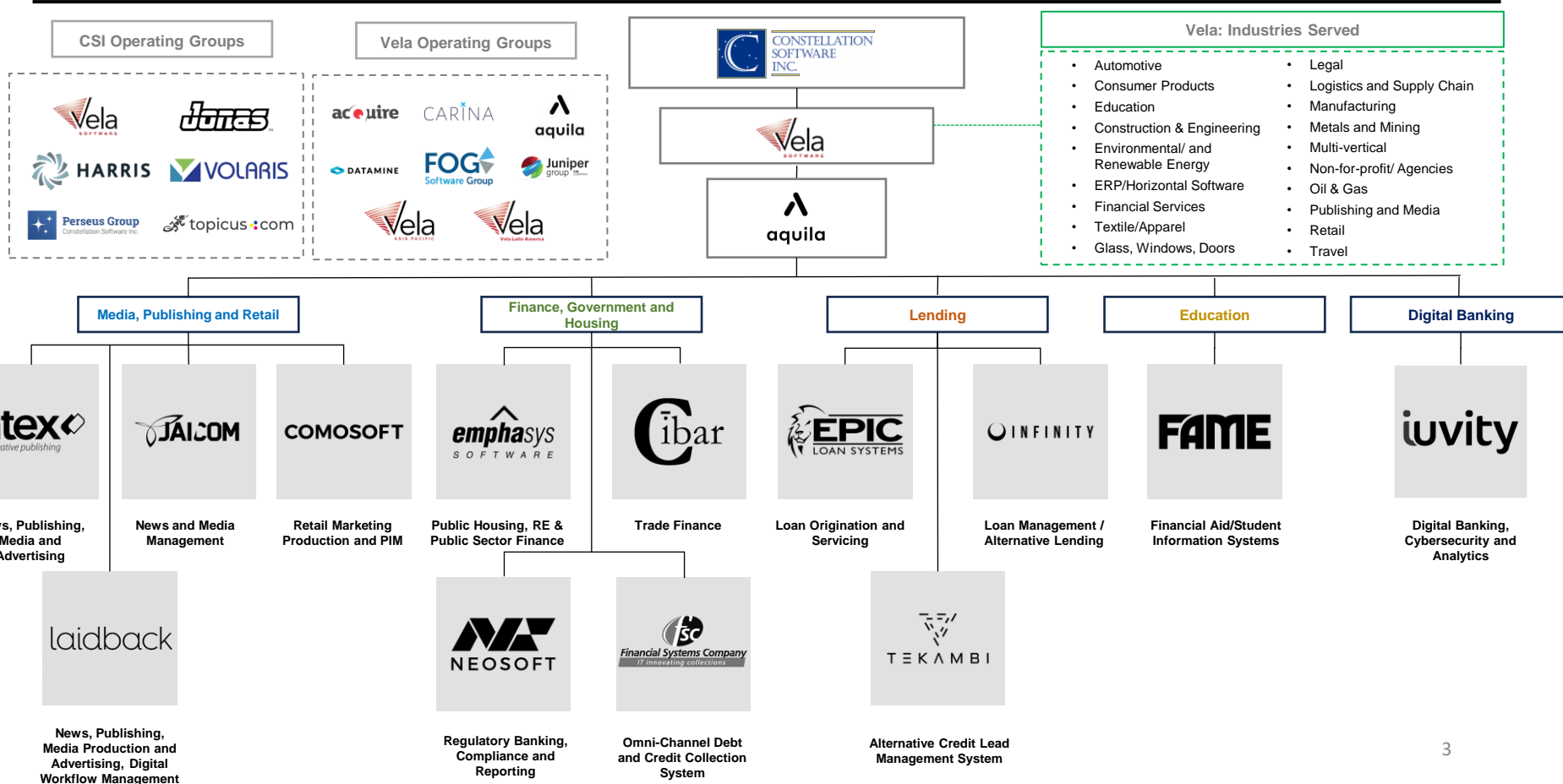
Established in 1995, listed on the Toronto Stock Exchange (TSX:CSU) circa 2006 with 50B+ USD market cap (2023YTD)

HQ in Toronto, Canada with 8B+ USD revenue (2023F), 1,000+ acquisitions and 20,000+ employees across North America, South America, Europe, APAC and Africa

6 autonomous operating groups active in 80+ vertical markets



# Hyper-decentralized Organizational Structure: Aquila, Vela, Constellation



## Recent companies backed by Aquila



Solutions that endure.



iuivity

Joined 2023

Leading front-end digital banking, cybersecurity and payment software provider for fintechs and traditional financial institutions across America

[iuivity.com](https://iuivity.com)



COMOSOFT

Joined 2022

Internationally acclaimed Product Information Management (PIM) solution for retailers, advertising agencies and manufacturers

[comosoft.eu](https://comosoft.eu)



laidback

Joined 2023

Established Swedish business delivering flexible and efficient automated production solutions for the media industry globally

[laidbacksolutions.se](https://laidbacksolutions.se)



Cibar

Joined 2022

Pioneer in back-office banking solution for the international trade finance industry

[cibar.com](https://cibar.com)



TEKAMBI

Joined 2022

Robust plug-and-play lead management system for North American alternative credit lenders

[tekambi.com](https://tekambi.com)



INFINITY

Joined 2021

All-in-one loan management platform for the North American alternative lending industry

[infinitysoftware.com](https://infinitysoftware.com)



NEOSOFT

Joined 2022

Market-leading regulatory reporting and compliance management system for banks and financial institutions across Latin America

[neosoft.cl](https://neosoft.cl)



JALCOM

Joined 2021

Tried-and-true, modular customer management system for newspapers and magazine publishers across Northern and Western Europe

[jalcom.com](https://jalcom.com)

## Ethos: qualities you expect from an outside investor



### Permanence

Perennial destination for people, product and customers. Legacy is respected in accordance with the history of the business



### Legitimacy

Ample capital (never financing-constraint) and multi-decade know-how in software building and investing



### Velocity

Low-friction, seller-friendly investment process. Letter of Intent to Close in 12-16 weeks with in-house due diligence



### Community

One joins peer-circle of tenured executives. Encouraged to experiment, learn and teach



### Growth

Pursuit of sustainable organic and inorganic growth. Unique management participation with one-of-a-kind incentive structure



Our unfair advantage: liberate operators from artificial investment horizons

	Aquila	Venture Capital	Private Equity	Strategic Acquiror
<b>Legacy</b> Preserve team, culture and facilitate growth transition	✓	✓	?	?
<b>Liquidity</b> De-risk through all-cash, seller-friendly exit	✓	X	?	✓
<b>Autonomy</b> Decentralized, learning-focused operating mantra	✓	✓	X	X
<b>Managed Growth</b> Long-term, quality growth	✓	X	?	?

Team

Culture that matters.



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